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It's a new year, new decade—time for a new beginning! Vow to become your unique, personal best. By refining the 10 soft skills outlined below, you will achieve more personal and professional success. 1. Be open and confident. When it comes to making the first impression, body language, as well as appearance, speaks louder than words.

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Here are 10 Personal selling skills for successful sales. 1) Listening skills Amongst all the different personal selling skills you can have, listening skill is the number 1. Obviously, if you have ears you are going to listen to the client.

## **10 Brilliant Personal Selling Skills that help you succeed ...**

Receiving criticism and feedback. Social skills. Teamwork: All professionals have to work in some sort of a group, whether they are working on team projects or trying to help a company achieve its mission. As a professional, you must possess the interpersonal skills required to get along with others.

## **Top Skills Every Professional Needs to Have**

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Many of the skills in high demand for success fall into the emotional intelligence or soft skills category. Don't be fooled by the term "soft" skill. It is difficult to master soft skills. However, you can emulate a person with a personality and learn these skills through honest self-examination, along with continuous practice.

10.

## **15 Demanding New Skills to Learn Now for Personal Success ...**

Consider honing these five skills while working toward your career based success goals: Communication - This skill is an absolute requirement no matter what field you find yourself in. You will need to be able to verbally communicate with peers, clients, and administrators (or other people in authority).

